

# LNC | PARTNERS

We are a reliable, relationship-oriented partner that provides exceptional management teams with flexible capital and strategic support

**30**

PLATFORM INVESTMENTS

**123**

ADD-ON ACQUISITIONS

**14**

REALIZATIONS

## WHO WE ARE

LNC Partners provides **flexible capital solutions** to lower middle market firms to support their continued growth.

We are often the **first outside investor** in **founder-led** firms and have a track record of creating value at our portfolio companies.

## Investment Parameters

### INVESTMENT SIZE

**\$10-50+ M**

Initial investment can be lower with a visible path for growth

### TRANSACTION TYPES

- Management & leveraged buyouts
- Acquisition finance
- Growth capital
- Minority & dividend recapitalizations

### EQUITY SECURITIES

- Control/majority buyouts
- Structured/preferred equity
- Minority equity

### DEBT SECURITIES

- Unitranche/hybrid debt facilities
- Subordinated debt

## Company Criteria

|                                                                                                                                           |                                                                                                                                                          |                                                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>\$5+ M</b></p> <hr/> <p><b>REVENUE</b></p>                                                                                          | <p><b>\$2-10 M</b></p> <hr/> <p><b>EBITDA</b></p>                                                                                                        | <p>We consider investments outside of these size parameters for add-ons, growth investments and other compelling circumstances.</p>               |
|  <p>Recurring revenue and excellent growth potential</p> |  <p>Potential to be a market leader and defensible market position</p> |  <p>Low to moderate capex and working capital requirements</p> |

## Representative Investments

### INSURANCE BROKERAGE/ SERVICES



### COMPLIANCE / STANDARDS MGMT.



### FINANCIAL SERVICES / WEALTH MANAGEMENT



### INDUSTRIAL SERVICES / DISTRIBUTION



### IT SERVICES



### BUSINESS SERVICES



### SOFTWARE



### FRANCHISING





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## Contact Us

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