

We are a reliable, relationship-oriented partner that provides exceptional management teams with flexible capital and strategic support

**30** 

**PLATFORM INVESTMENTS** 

116

**ADD-ON ACQUISITIONS** 

13

**REALIZATIONS** 

### **WHO WE ARE**

LNC Partners provides **flexible capital solutions** to lower middle market firms to support their continued growth.

We are often the **first outside investor** in **founder-led** firms and have a track record of creating value at our portfolio companies.

# **Investment Parameters**

# INVESTMENT SIZE

\$10-30+ M

Initial investment can be lower with a visible path for growth

#### TRANSACTION TYPES

- Management & leveraged buyouts
- Acquisition finance
- Growth capital
- Minority & dividend recapitalizations

#### **EQUITY SECURITIES**

- Control/majority buyouts
- Structured/preferred equity
- Minority equity

### **DEBT SECURITIES**

- Unitranche/hybrid debt facilities
- Subordinated debt

# **Company Criteria**

\$5+ M

\$2-10 M

We consider investments outside of these size parameters for addons, growth investments and other compelling circumstances.

**REVENUE** 

**EBITDA** 

Recurring revenue and excellent growth potential



Potential to be a market leader and defensible market position



Low to moderate capex and working capital requirements

## **Sector Focus**

PROFESSIONAL / **BUSINESS SERVICES** 

SOFTWARE / **TECHNOLOGY SERVICES** 

FINANCIAL / **INSURANCE SERVICES**  **HEALTHCARE SERVICES** 

# **Representative Investments**











































# **Contact Us**

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