

LNC | PARTNERS

We are a reliable, relationship-oriented partner that provides exceptional management teams with flexible capital and strategic support

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PLATFORM INVESTMENTS

113

ADD-ON ACQUISITIONS

13

REALIZATIONS

WHO WE ARE

LNC Partners provides **flexible capital solutions** to lower middle market firms to support their continued growth.

We are often the **first outside investor** in **founder-led** firms and have a track record of creating value at our portfolio companies.

Investment Parameters

INVESTMENT SIZE

\$10-30+ M

Initial investment can be lower with a visible path for growth

TRANSACTION TYPES

- Management & leveraged buyouts
- Acquisition finance
- Growth capital
- Minority & dividend recapitalizations

EQUITY SECURITIES

- Structured/preferred equity
- Minority equity
- Control/majority buyouts

DEBT SECURITIES

- Unitranche/hybrid debt facilities
- Subordinated debt

Company Criteria

| | | |
|---|--|---|
| <p>\$5+ M</p> <hr/> <p>REVENUE</p> | <p>\$2-10 M</p> <hr/> <p>EBITDA</p> | <p>We consider investments outside of these size parameters for add-ons, growth investments and other compelling circumstances.</p> |
|  <p>Recurring revenue and excellent growth potential</p> |  <p>Potential to be a market leader and defensible market position</p> |  <p>Low to moderate capex and working capital requirements</p> |

Sector Focus

| | | | |
|----------------------------------|--------------------------------|--------------------------------|---------------------|
| PROFESSIONAL / BUSINESS SERVICES | SOFTWARE / TECHNOLOGY SERVICES | FINANCIAL / INSURANCE SERVICES | HEALTHCARE SERVICES |
|----------------------------------|--------------------------------|--------------------------------|---------------------|

Representative Investments





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Contact Us

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