

# LNC | PARTNERS

We are a reliable, relationship-oriented partner that provides exceptional management teams with flexible capital and strategic support

25

PLATFORM INVESTMENTS

92

ADD-ON ACQUISITIONS

13

REALIZATIONS

## WHO WE ARE

LNC Partners provides **flexible capital solutions** to lower middle market firms to support their continued growth.

We are often the **first outside investor** in **founder-led** firms and have a track record of creating value at our portfolio companies.

## Investment Parameters

### INVESTMENT SIZE

**\$10-30+ M**

Initial investment can be lower with a visible path for growth

### TRANSACTION TYPES

- Management & leveraged buyouts
- Acquisition finance
- Growth capital
- Minority & dividend recapitalizations

### EQUITY SECURITIES

- Structured/preferred equity
- Minority equity
- Control/majority buyouts

### DEBT SECURITIES

- Unitranche/hybrid debt facilities
- Subordinated debt

## Company Criteria

<p><b>\$5+ M</b></p> <hr style="border: 1px solid red;"/> <p>REVENUE</p>	<p><b>\$2-10 M</b></p> <hr style="border: 1px solid red;"/> <p>EBITDA</p>	<p>We consider investments outside of these size parameters for add-ons, growth investments and other compelling circumstances.</p>
 <p>Recurring revenue and excellent growth potential</p>	 <p>Potential to be a market leader and defensible market position</p>	 <p>Low to moderate capex and working capital requirements</p>

## Sector Focus

BUSINESS SERVICES	SOFTWARE & TECHNOLOGY	FINANCIAL & INSURANCE SERVICES	HEALTHCARE SERVICES
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## Representative Investments





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## Contact Us

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